

## Our Vision – Brighter Futures with the Power of Light.

### Disclaimer



This presentation can contain forward-looking statements that are based on current expectations and certain assumptions of the management of the Jenoptik Group. A variety of known and unknown risks, uncertainties and other factors can cause the actual results, the financial situation, the development or the performance of the company to be materially different from the announced forward-looking statements. Such factors can be, among others, geopolitical conflicts, pandemic diseases, changes in currency exchange rates and interest rates, energy supply, the introduction of competing products or the change of the business strategy. The company does not assume any obligation to update such forward-looking statements in this document in the light of future developments.

## Agenda



- O1 Company overview
- O2 Strategy & markets
- O3 Divisional set-up
- 04 Results H1/2024 and outlook
- 05 Appendix

## Jenoptik at a glance – a leading globally operating photonics group



1991

Year of foundation

>80

Represented in countries

>4,600

Employees worldwide

~1.6bn<sup>1</sup>

Market capitalization in euros

Fiscal year 2023

1.07 billion

19.7

million euros revenue

EBITDA margin in %

1 as of 10.8.2024

Our Mission

The Leading Light
In the Application of
Photonics

#### Focus on three core markets

- Semiconductor & Electronics
- Life Science & Medical Technology
- Smart Mobility

## Addressing multiple mega-trends with our strong photonics expertise





## Delivering high-quality photonics-based products and solutions...





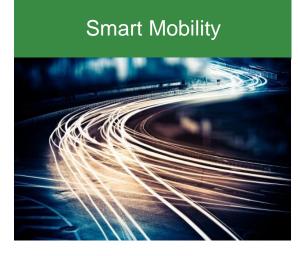
Optics, Micro-optics Precision components Equipment for measuring and testing optics (gold standard)

~65%1



Diode lasers Microscope cameras Imaging solutions Optical components

~15%1



Equipment for traffic surveillance Software Service to full operation

~10%1

Non-Photonic Portfolio Companies

PRODOMAX

**HOMMEL~ETAMIC** 

Automation systems and process solutions Automated plant concepts Industrial metrology

 $\sim 10\%^{1}$ 

...to enable our customers to produce efficiently and to contribute to health, resource conservation and climate protection

1) Share of total group revenue 2023 (rounded)



# Strategy & markets

## Focus on profitable organic growth by leveraging well established growth platforms



- Profound portfolio transformation largely completed;
- Continue successful "grow share of wallet"-strategy with market leading OEM's
- Realize growth opportunities in new application areas and regions
- Enhance customer orientation and efficiency by simplifying organizational structures
- Execute on capacity expansion to support organic growth

## Mid-term profile

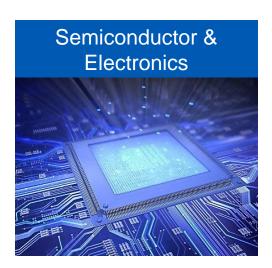
Continue to grow revenue share with key customers to >50%

Average high-single digit organic revenue growth

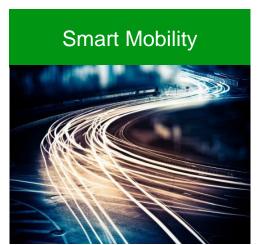
Continuous expansion of profitability

## Significant share of revenue generated in our attractive three core markets

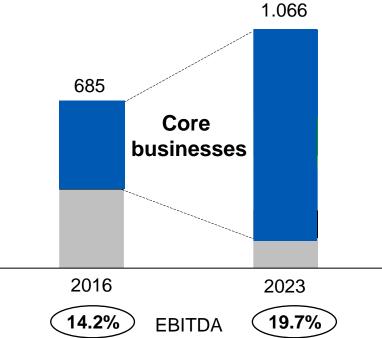












Jenoptik development (million euros)

- Growth of core markets >GDP growth
- Differentiation through our core technological competences in optics & photonics
- Leveraging existing deep customer relationships
- Resilience to end-market fluctuations by focussing on both cyclical and non-cyclical industries

Deploying core competences to attractive markets to enhance shareholder value

## Strong value proposition: Leading photonics expertise combined with strong customer relationships





## Customer access / relationship



Joint R&D programmes

Shared R&D roadmaps

Designed-in solutions

Application excellence

Industrial manufacturing know how

Manufacturing capacity

**Evolution** 

Supplier

Joint R&D projects

Joint roadmaps

Joint ecosystem (Partner)

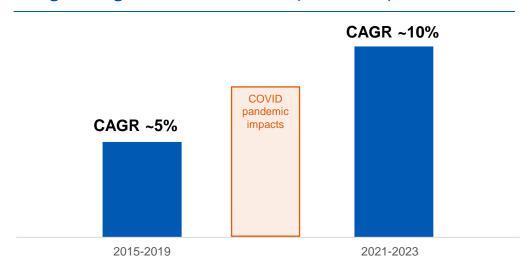
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# Sound growth platforms drive organic growth ahead of mid-term plan; profitability expanded faster than originally expected on organic growth



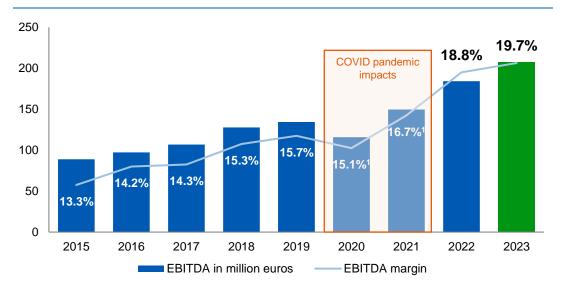
#### Organic growth evolution (revenue)



### Key drivers

- Revenue share in core growth markets Semi and Life Science & MedTech substantially increased
- Strength in technology and deep customer relationships key to accelerated organic growth
- Organic growth (2021-2023) higher than plan assumption mainly on strong Semi demand

## EBITDA & EBITDA margin evolution

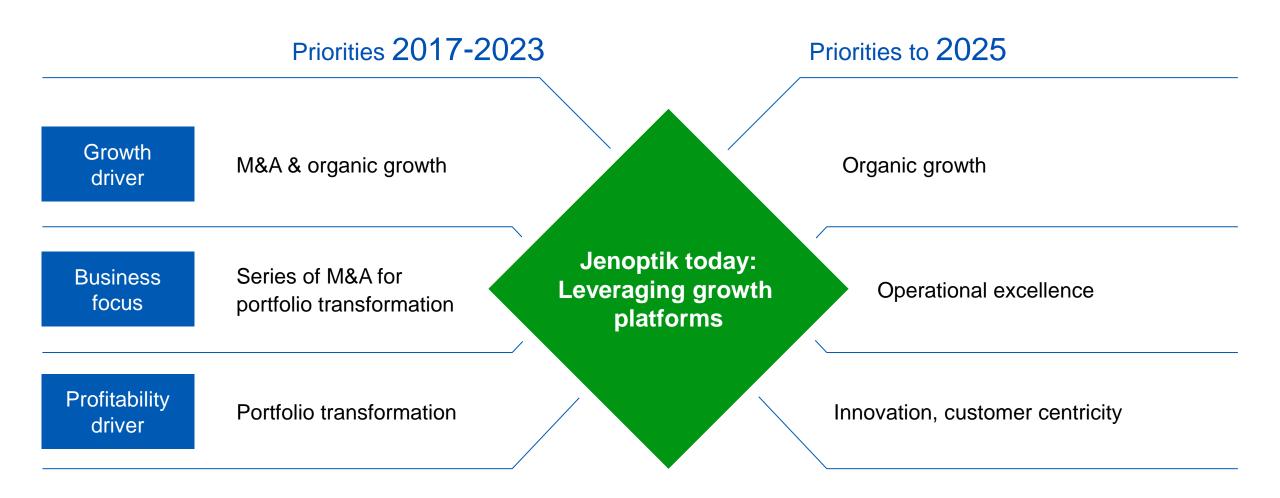


#### Key drivers

- Significant EBITDA margin improvement of ~100 bps p.a. on average since FY 2021
- Product mix represents the main driver to margin improvement;
   esp. strong growth in Semi
- Economies of scale on functional level additionally supported margin expansion

## Priorities shift from portfolio transformation and M&A to organic growth and operational excellence





## Megatrends will drive growing demand for photonics solutions of the future



#### Societal needs

Growing demand for chips for various existing as well as new applications; increasing usage of augmented and virtual reality

Aging population >> increasing demand for therapies, diagnostics and bioimaging

Increasing demand for intelligent safety solutions

Solutions for e.g. climate protection, sustainable mobility, efficient use of resources

### Jenoptik's contribution

Jenoptik supplies high-performance optics, micro-optics for semiconductor equipment as well as innovative test & measurement systems

Jenoptik supplies optical systems e.g. for genome sequencing and digital image processing, microscope cameras and laser systems

Jenoptik supplies innovative products for more safety on roads and in cities

Jenoptik enables its customers to produce more efficiently for greater resource conservation and climate protection

Global photonics market CAGR of ~6%¹ until 2030

Digitization

Health

**Mobility** 

Sustainability

## Become more focused: Dissolving regional matrix & verticalize functions



#### 2024 | Verticalize Advanced Photonic Solutions Division

#### Advanced Photonic Solutions



#### Smart Mob. Solutions



#### Contribution to future success

MORE customer focus

MORE direct business responsibility

MORE efficiency

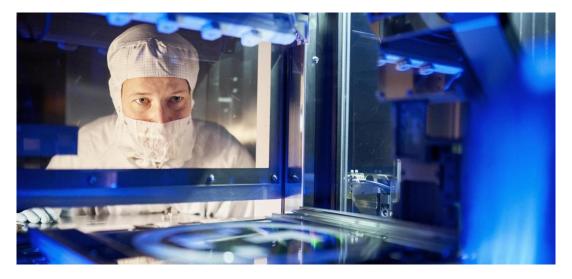
## Innovation remains our main growth engine through our leading competencies in...



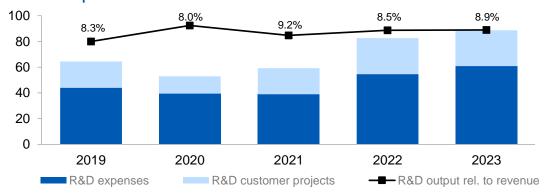
- Harnessing light
- Design and industrialization of complex optics and photonics components
- Decoding photonic signals in data imaging solutions
- Sensor fusion, i.e. integrating video, radar, laser and AI technologies

Approx. 700 R&D colleagues are dedicated to drive innovation and to engineer novel solutions.

Investment into future applications such as AR/VR will continue.



#### R&D output in million euros<sup>1</sup>



<sup>1)</sup> R&D output incl. R&D expenses, developments on behalf of customers as well as capitalized R&D

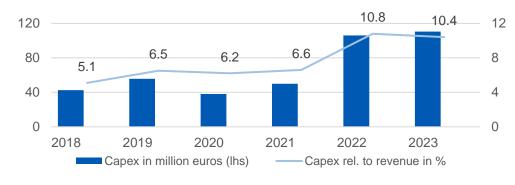
## Substantial investments to support organic growth



#### Significant investments into production capacities

- Doubling production with new micro-optics cleanroom fab
   (LEED certified) in Dresden; production start in early 2025
- New biophotonics production site in Berlin inaugurated in June 2023;
   capacity significantly expanded
- Continuous investment into production equipment

#### Capex and capex ratio



Capex expected to remain elevated until 2025





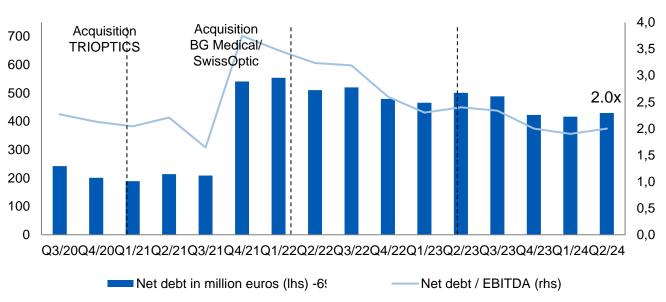
## Robust key financial figures; net debt reflects recent acquisitions



## Key financial ratios

Jenoptik Group	H1/2024	FY/2023
Equity ratio in %	54.2	54.2
Net debt in million euros	429.6	423.1
Net debt / EBITDA	2.0x	2.0x

## Net debt and net debt to EBITDA<sup>1</sup>



<sup>1</sup> FY 2022 EBITDA (LTM) of continuing operations

## Financing

- Substantial financing capacities available based on undrawn credit facilities (~400 million euros at end H1/2024)
- Capital increase allowance represents additional source of financing

## Main initiatives to drive future growth and profitability





- Continue successful "grow share of wallet"-strategy
- Realize growth opportunities in new application areas and regions
- Increased customer focus supported by simplified organisation



- Expansion of R&D capacity, flexibility and related competences
- Pre-development & ownership of innovative technologies
- Invest in supporting new applications



- Further enhance operational excellence and efficiencySubstantial capacity expansion

## 2025 financial targets

## Revenue of ~1.2 billion euros

despite near-term market uncertainties

**EBITDA** margin of 21-22%

## Continued focus on sustainability: Non-financials 2025 partly reached



Selected theme	KPI	2023	Target 2025	
Environment	Share of green electricity	93.6%	(75%) New >90%	
	CO <sub>2</sub> reduction	50.5%	(30%) New >55%	
Social	Diversity rate	29.4%	33% (unchanged)	
	Engagement score	75%	(72%) Better than global benchmark	
Governance/ others	CSR rate	49.0%	50% (unchanged)	
Reach net zero (Scope 1+2) by 2035 at the latest				





# Divisional set-up

## Organizational structure of Jenoptik Group



#### **Advanced Photonic Solutions** Division

## Semiconductor & **Electronics**



Optics, Micro-optics Precision components Equipment for measuring and testing optics (gold standard)

~65%1

## Life Science & Medical Technology

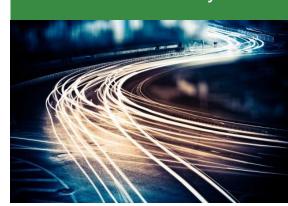


Diode lasers Microscope cameras Imaging solutions Optical components

~15%

### **Smart Mobility Solutions Division**

## **Smart Mobility**



Equipment for traffic surveillance Software Service to full operation

~10%

### Non-Photonic Portfolio Companies

#### **PRODOMAX**

#### HOMMEL~ETAMIC

Automation systems and process solutions Automated plant concepts

~10%

<sup>1)</sup> Share of total group revenue (rounded)

## Advanced Photonic Solutions division: markets & applications (1/2)



Markets



## Semiconductor Equipment







**Electronics** 

Market Drivers

- Increasing demand for chips for various existing and new applications (smartphones, 5G, gaming, servers, self-driving cars, Internet of Things, etc.)
- Homeshoring of production to ensure technological sovereignty across the globe
- Test & Measurement demand driven by new applications (e.g. AR/VR, advanced driving assistance systems)
- Overall average end-market growth expected at high-single digit rate<sup>1</sup>

1) Gartner Forecast, ASML estimate

Main Jenoptik applications

#### IC Lithography



Mobile phones



ADAS











Optical and micro-optical components and subsystems

Machines for measuring and testing of optical components

## Advanced Photonic Solutions division: markets & applications (2/2)



Markets

## Market Drivers

## **Medical Technology**



- Growing and aging population
- Wealth, better access to healthcare in developing countries, and digitalization
- New therapeutic approaches (e.g. personalized medicine) and diagnostic applications
- Overall average end-market growth expected at mid-single digit rate<sup>1</sup>

1) Frost & Sullivan

# Main Jenoptik Applications

Ophthalmology

#### Dermatology









Glaucoma treatment Retina diseases Ophthalmic diagnostics



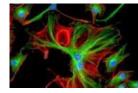
Hair removal Vascular and pigmented lesion removal



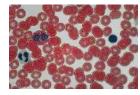
Intraoral scanners for dental imaging



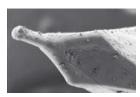
General surgery Urology, Gynecology, Neurology



DNA Sequencing Cell Imaging



Tissue, blood and urine analysis



Optical microscopy
Electron microscopy

## Advanced Photonic Solutions: partner for performance-critical photonic solutions

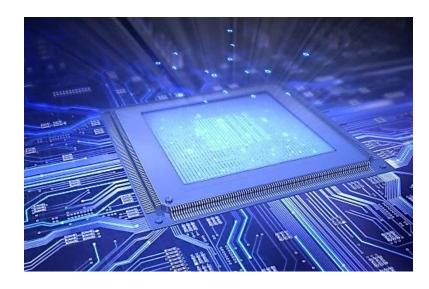


Revenue 2023: 821.2 million euros

Main production Jena, Berlin, Heerbrugg,

sites: Jupiter, Wuhan

Employees 2023: ~3,300



### Business profile

- Division bundles all B2B photonics activities
- Global OEM and machine supplier of components and modules powered by photonics
- Global network of engineering and production capacities

## Market position

- Strong position in specific applications relating to IC lithography and IC inspection equipment
- Leading technology for measuring and testing optics for mobile devices; well positioned in certain life science & medtech applications

#### Main customers

- Semiconductor equipment, smartphone and camera manufacturers
- Medical technology companies in ophthalmology, dentistry, diagnostics and DNA sequencing
- Customers in the optical and automotive industry

## Smart Mobility Solutions Division: markets & applications



Markets

#### **Traffic Law Enforcement**











## Market Drivers

- New applications such as distracted driving
- Growing demand for integrated services
- Political initiatives such as Vision Zero in additional countries
- Overall average market growth expected at ~8-10%<sup>1</sup>

1) MarketsandMarkets report

## Main Jenoptik Applications

## Redlight monitoring

Speed & average speed control (fixed & mobile)

Moving vehicle offenses

Distracted driving

Automatic number plate recognition for e.g. border control, predictive analytics

Equipment & full service provider

Road user charging & emission control

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## Smart Mobility Solutions: provider of road traffic solutions for safety and security



Revenue 2023: 118.8 million euros

Main production Monheim, Camberley

Employees 2023: 526



### Business profile

- Division bundles all B2G activities
- Provider of roadside equipment and software, including integration, installation and maintenance through to full-service operation
- ~40% recurring revenue share
- Own operations in Germany, United Kingdom, North America, Canada, Australia, The Netherlands, Austria and Switzerland
- Partner business in more than 50 countries

### Market position

- Very strong market position in certain markets including UK, Germany and Australia
- Strong basis for future growth in North America

#### Main customers

 Customers in the public sector (local and central governments, police and regulatory authorities, public and private organizations)

## Non-Photonic Portfolio Companies – driving production efficiency







#### **HOMMEL~ETAMIC**

## Our product portfolio includes

- Automation: individual systems through to automated plant concepts and complete process solutions for efficient production environments
- Modern production measurement technology for efficient quality control in the customer's production process

## Main customers

In particular automotive sector (car manufacturers and Tier 1 suppliers)



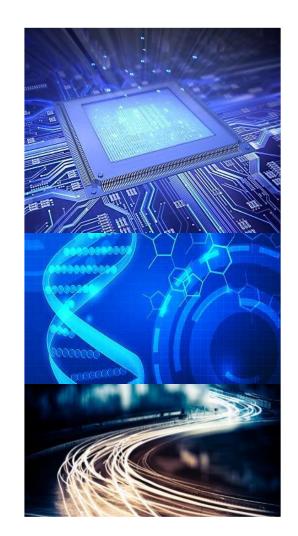


# First half-year 2024

## Double-digit earnings growth in first half-year 2024



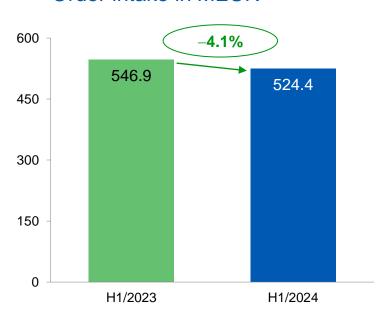
- Pickup in demand in Q2, as expected
- Substantial increase in revenue / profitability further improved mainly driven by Non-Photonic Portfolio Companies
- Construction of new fab in Dresden according to schedule
- Continue to anticipate back-end loaded order intake; full-year guidance confirmed



## Pickup in demand in Q2; order intake still below prior year; continued solid level of order backlog

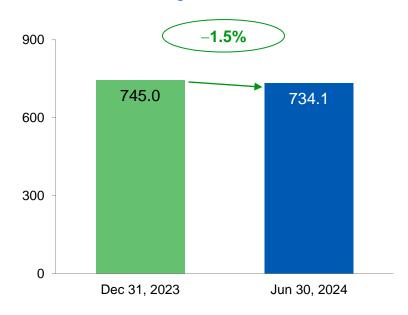


#### Order intake in MEUR



- Order intake in Q2 increased by 7.0% compared to prior year
- Continued robust demand in semiconductor equipment area
- Soft demand in Optical Test & Measurement area and in certain applications in the life science & medical technology sector
- Non-Photonic Portfolio Companies: project postponements in Q1
- Book-to-bill ratio 0.97 (prior year 1.08)

#### Order backlog in MEUR

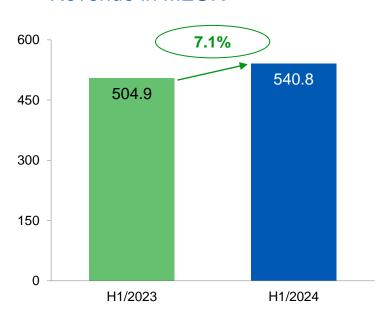


- Approx. 57% to be converted to revenue in 2024 (prior year approx. 60%)
- Slight decline in order backlog attributable to Non-Photonic Portfolio Companies

### Substantial increase in revenue and EBITDA

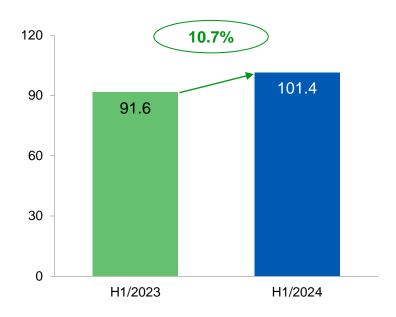


#### Revenue in MEUR



- Revenue performance driven by Advanced Photonic Solutions and Non-Photonic Portfolio Companies
- Double-digit revenue growth in Europe (incl. Germany)
- Foreign revenue share at 70.7% (prior year 75.2%)

#### **EBITDA in MEUR**



- EBITDA margin grew to 18.8% (prior year 18.1%)
- Non-Photonic Portfolio Companies significantly improved earnings
- Robust performance by Advanced Photonic Solutions division

## Earnings per share up by 23 percent



In million euros	H1/2024	H1/2023	Change in %
Revenue	540.8	504.9	7.1
Gross margin	33.7%	34.7%	
Functional costs	119.2	115.7	3.0
Other operating result	0.7	-5.5	n.a.
EBITDA	101.4	91.6	10.7
EBIT	63.7	53.9	18.2
Financial result	-8.5	-7.8	n.a.
Earnings before tax	55.2	46.1	19.7
Earnings after tax	40.2	32.7	23.2
Earnings per share (euros)	0.69	0.56	23.2

- Gross margin influenced in particular by higher depreciation/amortization and material costs
- Functional cost ratio amounted to 22.0% (prior year 22.9%)
  - R+D expenses ratio: 5.9% (prior year 5.9%)
  - Selling expenses ratio: 9.8% (prior year 10.5%)
  - Administrative expenses ratio: 6.4% (prior year 6.5%)
- EBIT margin substantially improved to 11.8% (prior year 10.7%)
- Financial result impacted by higher currency losses
- Tax rate at 27.1% (prior year 29.2%)
  - Cash-effective tax rate of 22.4% (prior year 17.8%)

## Continued sound financial basis and balance sheet



In million euros	H1/2024	H1/2023	Change in %
Cash flows from operating activities before income taxes	76.3	67.4	13.2
Cash flows from operative investing activities	-34.8	-41.2	-15.5
Free cash flow (before interest and income tax payments)	41.5	26.1	58.6
Cash conversion rate	40.9%	28.5%	n.a.
Equity ratio	54.2%	54.2%*	n.a.

- Working capital ratio at 29.2% (31.12.23: 28.6% / 30.06.2023: 30.2%)
- Capital expenditure amounted to EUR 42.9m (prior year EUR 53.2m); main investments: construction of the fab in Dresden, technical equipment
- Net debt at EUR 429.6m (31.12.23: EUR 423.1m)
- Leverage: 2.0x (net debt to EBITDA / 31.12.2023: 2.0x)

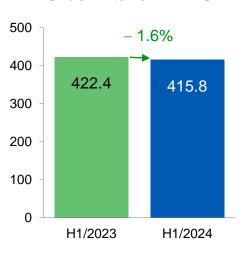
Cash flows from operating activities mainly influenced by improved earnings and lower income tax payments

<sup>\*31.12.2023</sup> 

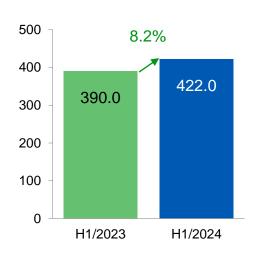
## Advanced Photonic Solutions: Rising demand in Q2



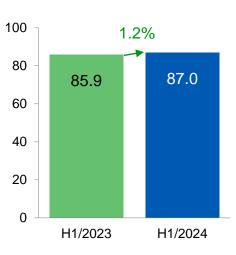




#### Revenue in MEUR



#### EBITDA in MEUR

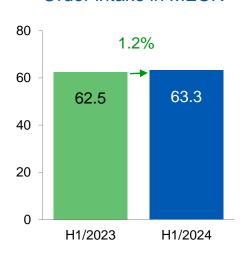


- Order intake: continued robust demand from the semiconductor equipment industry; lower order activity in Optical Test & Measurement area and in certain applications in the life science & medical technology sector; book-to-bill ratio: 0.99 (prior year 1.08)
- Order backlog remained at good level
- Revenue continued to grow significantly in particular in business with semiconductor equipment industry
- EBITDA influenced by higher contribution from semiconductor equipment business, but weaker demand in certain areas of life science & medical technology as well as Optical Test & Measurement; EBITDA margin of 20.3% (prior year 21.8%)

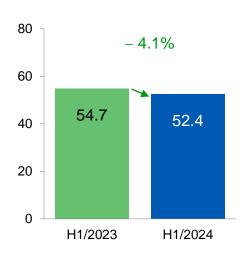
# Smart Mobility Solutions: book-to-bill ratio well above 1; continuing good order backlog



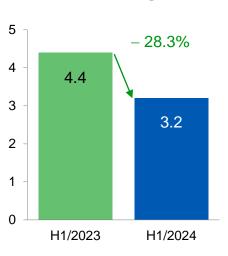
Order intake in MEUR



#### Revenue in MEUR



#### **EBITDA in MEUR**

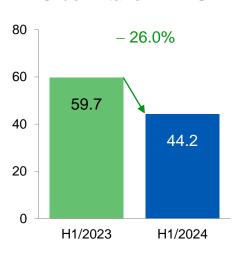


- Order intake is subject to project business; book-to-bill ratio of 1.21 (prior year 1.14)
- Order backlog grew to EUR 72.1m (31.12.2023: EUR 60.2m)
- Revenue: lower than in prior year, solid growth in Europe (incl. Germany)
- **EBITDA** declined due to lower revenue and higher R+D expenses, margin of 6.0% (prior year 8.1%)

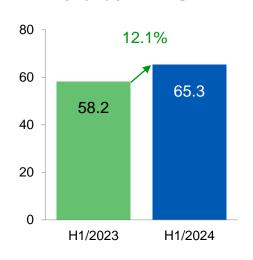
## Non-Photonic Portfolio Companies: In Q2 earnings strongly improved and growing order intake



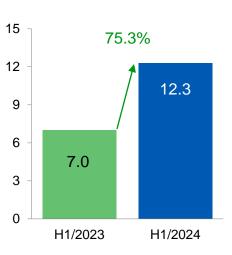




#### Revenue in MEUR



#### EBITDA in MEUR



- Order intake: positive development in Q2 after postponement of projects in early 2024 (Prodomax orders); but still decline in new orders over the first half of the year; book-to-bill ratio of 0.68 (prior year 1.03)
- Order backlog at EUR 85.9m (31.12.2023: EUR 104.9m)
- Double-digit growth in revenue; growth especially in North America
- EBITDA increased significantly; EBITDA margin at 18.5% (prior year 11.7%)
- Within the framework of executing the strategic Agenda 2025 HOMMEL ETAMIC will be developed internally



# Outlook

### Outlook 2024 confirmed



Fiscal year 2024:

Further profitable organic growth expected

Expected development of key performance indicators in 2024

- Revenue growth in mid single-digit percentage range (2023: 1,066.0 million euros)
- EBITDA margin of 19.5 to 20.0 percent, including expected negative impact of approx. 0.5 percentage points for move to new site (2023: 19.7%)
- Capital expenditure slightly higher than in prior year
   (2023: 110.4 million euros)

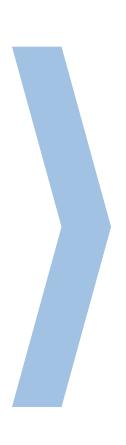
Jenoptik's outlook is based in particular on the high order backlog as well as its strong position in core markets.

Our guidance is subject to the assumption that political and economic conditions do not deteriorate, including economic trends, the war in Ukraine, the conflict in the Middle East, European and international regulations, and macroeconomic developments. Potential portfolio changes are not considered in this forecast.

# Agenda 2025: Focus on profitable organic growth by utilizing well-established growth platforms



Jenoptik is on track to achieve its 2025 targets



### Financial targets 2025

Revenue of ~1.2bn euros

Despite short-term market uncertainties

EBITDA margin of 21-22%

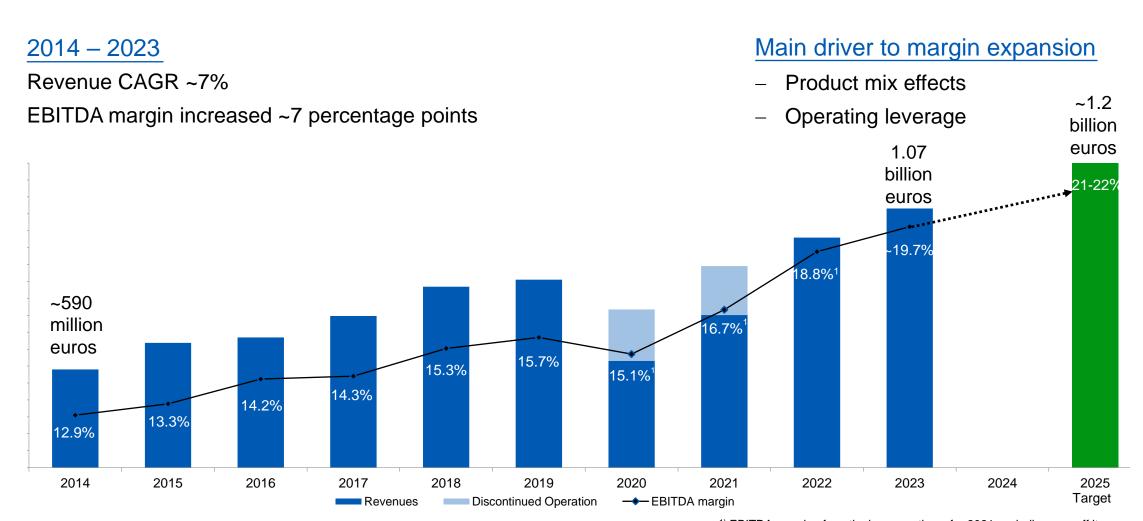
ROCE > WACC



# Appendix

# Robust track record of profitable growth in spite of COVID pandemic





 $<sup>^{\</sup>mbox{\tiny 1)}}$  EBITDA margin of continuing operations; for 2021 excluding one-off items

# Jenoptik is well on track to meet its 2025 goals



- Transformation into a globally leading pure phonics player well underway
- 2 Addressing attractive markets, where Jenoptik can make a difference
- 3 Unique technological expertise and trusted development partner for our customers
- 4. Proven track record of profitable growth; multiple future growth levers
- 5 Committed to sustainability: enabling more efficiency and resource conservation

# A long tradition of innovation in optoelectronics

















1846

1946

1989-91

1992-98

1998-2006

Flexibility

2007-16

since 2017

# Founded in Jena by Carl Zeiß

"Workshop for precision mechanics and optics"

# State property

The Zeiss plant in Jena, converted into state property

#### German Reunification

Acquisition of companies to open up new sales channels

#### New Businesses

IPO 1998

#### Consolidation

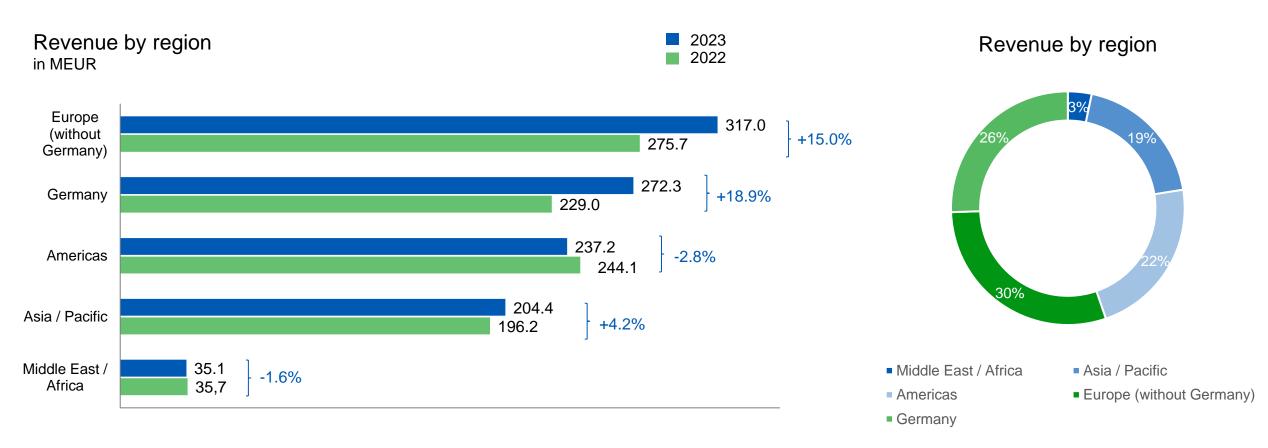
Sustainable profitable growth

Strategy "More Light" in 2018

Starting new strategy "More Value" in 2021

## Revenue growth in particular in Germany and Europe





- Foreign revenue of 74.5% (prior year 76.7%)
- Strongest growth in Germany due to Advanced Photonic Solutions and Non-Photonic Portfolio Companies
- Top 7 customers accounted for ~43% of revenue

# Key financials 2023 of the segments



in million euros	Advanced Photonic Solutions	Smart Mobility Solutions	Non-Photonic Portfolio Companies	Group
Revenue (external)	821.2	118.8	121.1	1,066.0
EBITDA	182.6	15.3	17.6	209.6
EBITDA margin*	21.9%	12.9%	14.1%	19.7%
EBIT	132.3	9.1	-1.5*	126.3*
EBIT margin*	15.9%	7.6%	-1.2%*	11.9%*
Order intake	826.5	113.6	147.1	1,092.2
Order backlog	579.8	60.2	104.9	745.0

<sup>\*</sup>based on external revenue

\*incl. impairment on goodwill of HOMMEL ETAMIC

# Key figures – five-year overview



In million euros	2023	2022*	2021*	2020*	2019
Revenue	1,066.0	980.7	750.7	615.5	855.2
EBITDA	209.6	184.1	155.7 (incl. one-offs) 125.2 (excl. one-offs)	92.8	134.0
EBITDA margin (in %)	19.7	18.8	20.7 (incl. one-offs) 16.7 (excl. one-offs)	15.1	15.7
EBIT	126.3	101.9	108.1 (incl. one-offs)	47.4	88.9
EBIT margin (in %)	11.9	10.4	14.4 (incl. one-offs)	7.7	10.4
EPS (in euros)	1.27**	0.96**	1.43**	0.73**	1.18
Free cash flow (before income tax)	127.3	82.7	43.2	52.5	77.2
Net debt	423.1	479.0	541.4	201.0	-9.1
ROCE (in %)	9.6	7.9	13.4	8.2	14.7
Equity ratio (in %)	54.2	50.4	44.4**	51.5**	60.5

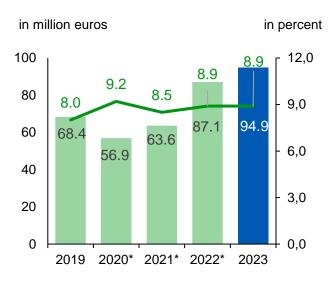
<sup>\*</sup>Continuing operations

<sup>\*\*</sup>Group = continuing operations plus discontinued operation VINCORION

# Strong R+D commitment enables fundamentally new products; continuing expansion of sales structures abroad



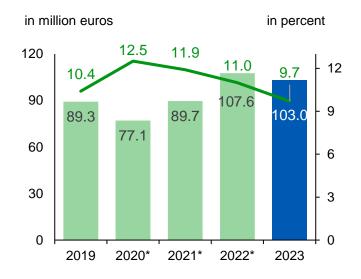
#### R+D output



- Ratio of R+D output to revenue
- 2023:

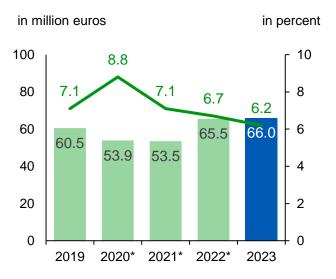
R+D output: 8.9% of revenue R+D expenses: 5.7% of revenue

#### Selling expenses



- Ratio of selling expenses to revenue
- 2023: selling expenses 9.7% of revenue (prior year 11.0%)
- Jenoptik is consistently pursuing its strategy of internationalization

#### Administrative expenses



- Ratio of administrative expenses to revenue
- 2023: administrative expenses6.2% of revenue (prior year 6.7%)

\*Continuing operations

# Overview of quarters in 2023 and 2024



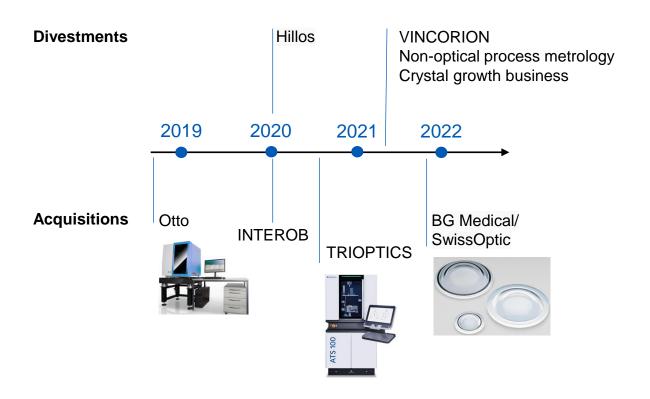
In million euros	Q1/2023	Q2/2023	Q3/2023	Q4/2023	2023	Q1/2024	Q2/2024
Revenue	234.1	270.8	263.8	297.3	1,066.0	256.1	284.7
EBITDA	36.6	55.0	51.4	66.5	209.6	44.5	56.9
EBITDA margin in %	15.6	20.3	19.5	22.4	19.7	17.4	20.0
EBIT	19.9	33.9	34.3	38.2	126.3	26.0	37.7
EAT	11.8	20.9	21.5	19.3	73.5	15.4	24.8
Earnings per share in euros	0.21	0.35	0.38	0.32	1.27	0.27	0.42
Order intake	283.0	263.9	288.4	256.9	1,092.2	242.0	282.4
Order backlog	776.1	766.6	795.0	745.0	745.0	731.3	734.1
Free cash flow	28.5	-2.4	30.7	70.5	127.3	19.5	22.0

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## Acquisitions and divestments over last years



### Non-organic growth initiatives (M&A)

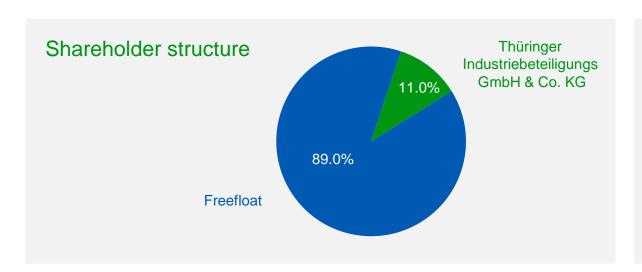


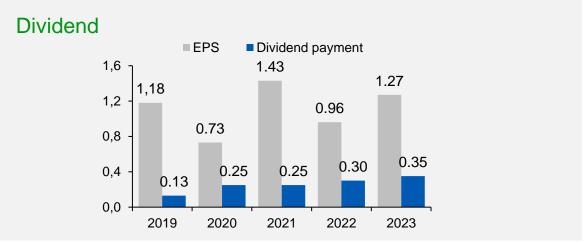
### Key acquisition criteria

- Portfolio: Complementary technologies & regional expansion
- Market position: strong technological basis, growth opportunities
- Integration: Management capacity, cultural fit

### Shareholders and dividend information







### Major institutional shareholders (31.07.2024)

Fund Name	%	Shares	Region
Land Thüringen	11.00	6,296,193	Germany
Allianz Global Investors	9.99	5,717,961	Germany
DWS Investment	4.63	2,648, 134	Germany
Norges Bank	3.67	2,099,814	Norway
Black Rock	3.29	1,858,637	US, Germany

Source: Voting rights notifications



# Continued focus on sustainability: non-financial targets 2022 reached



#### **Gender Equality**

Diversity is reflected in Jenoptik's Business Conduct Guidelines



#### **Main KPI**

Diversity rate (% of managers with international background and female managers)

2022: 30.6% 2023: 29.4% Target\*: 33.0%

# Decent Work and Economic Growth

Decent working conditions, fair payment and compliance with social standards



#### **Main KPI**

Engagement score 2022: 76% 2023: 75% Target\*: better that

Target\*: better than global

giobai benchmark

CSR rate 2022: 51.4% **2023: 49.0%** Target\*: 50.0%

# Industry, Innovation and Infrastructure

Increasing R+D supports our sustainable innovations



#### **Main KPI**

Vitality index (revenue share of products < 3 years)

2022: 23.7% 2023: 27.7% Target\*: 25.0%

#### **Climate Action**

Commitment to global climate goals and inclusion of climate protection measures



#### Main KPI

Share of green electricity

2022: 85.4% 2023: 93.6% Target: >90.0%

CO<sub>2</sub> reduction 2022: 35.9% **2023: 50.5%** Target\*: >55.0%

\* 2025

# Jenoptik's sustainability ratings



12/2022 AA Rating - Top 15 percent ranked in global Electronics Components Sector



11/2022 Silver Status 2022 Top Performer (59/100)

SUSTAINALYTICS

6/2022 "low risk company"

# ESG: Jenoptik's photonic contribution to the SDG's



# Good health and well-being

# Industry innovation and infrastructure

# Sustainable cities and communities

# Responsible consumption and production









#### **Biophotonics**:

- Lasers for ophthalmology
- Optical systems for digital imaging, real-time disease detection / medical diagnostics

#### **Optical systems** for

- Semiconductor equipment
- Information and data transmission
- Driver assistance systems and autonomous driving

#### **Traffic Safety:**

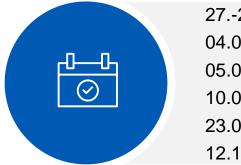
- Stationary and mobile systems for maximum traffic safety on roads and public spaces
- Traffic monitoring systems provide resilient infrastructures, improve living conditions, reduce pollution and noise emissions

Metrology systems support downsizing, less fuel consumption and fewer emissions

Diode lasers/ Laser machines for efficient material processing

### Dates and contact





27.-28.08.2024

04.09.2024

05.09.2024

10.09.2024

23.09.2024

12.11.2024

Jefferies Conference, Chicago

Coba ODDO BHF Corporate Conference, Frankfurt/Main

dbAccess European TMT Conference, London

**Roadshow Paris** 

Baader Investment Conference, Munich

9M 2024



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